



COASTAL REGION SYSTEMS

IT SHOULD BE AN INVESTMENT, NOT A WORRY

There's nothing worse than investing in property on the coast, only to spend your time worrying about the longevity of your HVAC equipment.

With an American Standard Heating and Air Conditioning system, the environmental strains put on your unit by sea air, sand and wind, no longer have to weigh so heavily on your mind.

Since American Standard has the same great warranty regardless of where your rental is, we can offer peace of mind.

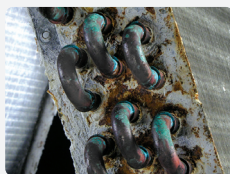
Our patented ALL-ALUMINUM COMFORT™ Coils are made to withstand all types of common corrosives, and even after 500 hours of sea salt spray test.



Aluminum alloys in Spine Fin™ provide protection from outdoor environments.



Aluminum tube and tube sheet after 500 hour salt spray.



Copper tube and galvanized tube sheet after 500 hour salt spray.



Enhanced fin design for greater heat transfer boosts overall longevity and efficiency of system. Only on select models.

WHEN DOORS AND WINDOWS ARE LEFT OPEN

When tenants leave doors and windows wide open with the AC running full blast, potentially harmful sea air is pulled into the HVAC system.

American Standard FOREFRONT™ air handlers are insulated between cabinet walls, to minimize the threat of mold, and clarify the air of loose fibers.



When an ACCUCLEAN™ unit is installed, the air is further filtered of airborne particles.



THE U.S. NAVY CIVIL ENGINEERING LABORATORY FOUND...

The U.S. Navy Civil Engineering Laboratory found in an unbiased study that after an astounding 24 months on the coastal seas of California, American Standard aluminum coils performed 32% better than their copper counterparts.

BUILT FOR LONG-LASTING AND EFFICIENT PERFORMANCE

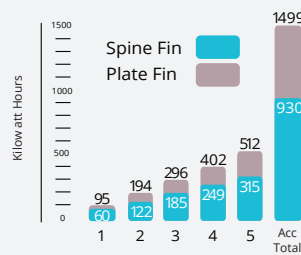
The ceramic coated fasteners and powder-coated paint found in American Standard Heating and Air Conditioning products also mean less rust staining and harming the quality of the air.

All of this combined with a DURABASE™ basepan that is fade, rust and crack resistant, makes American Standard HVAC systems the most durable out there.

SPINE FIN™ TO PLATE FIN PERFORMANCE COMPARISON

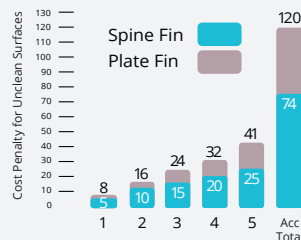
Energy Use Penalty due to contaminated condenser surfaces in 3-ton 10 SEER systems (1500 Hrs/Yr operation)

NOTE: Energy use penalty is 61% higher for plate fin surface (cumulative over 5 years).



Operating Cost Penalty for contaminated condenser surfaces in 3-ton 10 SEER systems

NOTE: Performance degradation amounts to about 1.1% per year for Spine Fin, as compared to plate fin degradation of about 1.7% per year.



Purdue University Study

A study conducted at the Ray Herrick Laboratories of Purdue University showed that a typical system's efficiency degrades twice as much with enhanced plate fin versus Spine Fin when a three- to four-year buildup of graded dust is present.

Choose American Standard and enjoy durability, lower maintenance, local support...and happy tenants.

American Standard
HEATING & AIR CONDITIONING